



Fellowship

Department Description

The START Fellowship brings **35 founders from Latin America to St. Gallen for 4 months** to participate in an all-cost-covered program. For this, we organize workshops with founders and experts as well as trips to the main startup hubs in the DACH region (Berlin & Munich).

Our participants are aged between 18 and 25, study at universities in LatAm and have founded **early-stage startups**. Since most of them have a technical background, we focus on developing their business & pitching skills as well as connecting them to investors.

Through our program, we want to empower founders from low and middle income countries and contribute to equal opportunities between founders worldwide.

Your Profile

- You are proactive with an open-minded & self-confident **personality**
- You like to take on **responsibility** and realize your own **ideas**
- You are **well organised**, reliable and hardworking with an **eye for details**
- You are interested in startups and **eager to learn**
- You want to be part of a team that likes to **achieve great things** together

Your Benefits

- Work closely together with 35 early-stage founders and **learn how they build their startups** & tackle problems
- Be part of a **community of entrepreneurs** that often stay connected for the rest of their lives
- Collaborate with influential people from various industries and **build your network**
- Master important **communication skills** that will boost you throughout your career
- Be part of the dynamic, super-motivated & driven START Global Team

If you are interested and have any questions, please contact:



Janos Gründling
Managing Director | Fellowship
janos.gruendling@startglobal.org



Positions

Startup Scouting

You will be responsible for **selecting the 35 most promising founders** from LatAm to join our program.

- Manage the application funnel & coordinating the interviews with the applicants, alumni and VCs from our network.

Content

You will be responsible for **designing the program** for our founders.

- Organize workshops with founders and experts, managing our mentors & planning ecosystem trips to Munich and Berlin.

Partnerships

You will be managing our partnerships in Europe and LatAm.

- Acquire startups, corporates & VCs as partners & building up an angel network.

Finance & Infrastructure

You will be responsible for all finance & budget related topics.

- Manage our **Investment Committee** that gives out equity-free grants & setting up the infrastructure for our participants (e.g. flats & insurance)

Participant Coordination

You will be responsible for managing all participant-related topics.

- Organize a buddy-system & team events as well as managing our alumni community.

Fundraising & Strategic Expansion

- You will be responsible for acquiring strategic partners that fund our program and coordinate the expansion to other continents.

Communications

- You will be responsible for capturing the experiences of our participants and **writing articles** about our founders.

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